

Level 13  
52 Swanson Street  
PO Box 105 384  
Auckland 1143  
New Zealand  
Ph +64 9 913 4600  
Fax +64 9 913 4622

Level 8  
180 Manchester Street  
PO Box 13 804  
Christchurch 8011  
New Zealand  
Ph +64 3 377 7307  
Fax +64 3 377 7308

Curriculum  
Vitae For



**Steven Grant**  
**Director of Mergers & Acquisitions**

Expertise

Steven has more than 10 years' investment banking experience managing a range of financial transactions involving deal origination, deal structuring, deal execution and leading negotiations with transaction counterparties such as investor, legal, accounting and banking organisations throughout Europe, the US and Australasia.

In recent years, Steven's focus has been on mid-market merger and acquisition transactions in New Zealand.

Recent  
Engagements  
Include

**CORPORATE ADVISORY**

- ▼ Investment banking advice relating to:
  - The sale of a FMCG company to a private equity investor
  - The sale of a hi-tech manufacturing export company to a multinational group
  - The sale of a financial services company
  - The sale of an import, manufacturing and distribution business
  - A capital raising for a financial services company
  - A proposed merger between a New Zealand financial institution (with assets over \$1 billion) and a large Australian based counterparty
  - An offer made by a large multinational funds management company to investors holding units in two suspended funds (with face value exceeding \$500m)
  - An independent appraisal for a significant New Zealand transport operator in support of a proposed merger transaction
  - The sale of a building products company
  - The acquisition by private equity investors of various New Zealand based companies

General  
Industry  
Experience

- ▼ Company acquisitions and sales
- ▼ Equity / debt financing
- ▼ Due diligence reviews
- ▼ Management and business advice
- ▼ Structured asset financing
- ▼ Commercial and taxation legal advice

Qualifications

- ▼ BCom (majoring in Accounting)
- ▼ LLB (Hons)

Memberships ▼ Member of The New Zealand Institute of Directors, Inc

**Career** **Northington Partners Limited, Investment Bankers**

*Director – Mergers & Acquisitions (2008 – to present)*

**NZ Automobile Association’s Auckland District Council**

*Councillor (2003 – to present)*

**PricewaterhouseCoopers, Auckland**

*Director, Corporate Finance (2006 – 2008)*

**Investor and Independent Business Consultant, Auckland**

*Self Employed Business Consultant and Investor (2004 – 2005)*

**Macquarie New Zealand Limited, Auckland**

*Associate Director (2002 – 2003)*

**Macquarie Bank (London branch)**

*Associate Director (1997 – 2001)*

**Bell Gully Buddle Weir, Solicitors (Wellington)**

*Solicitor (1994 – 1997)*

**Contact**

**Phone:** 64 9 913 4600  
**Mobile:** 64 21 390 607  
**Email:** [steven.grant@northington.co.nz](mailto:steven.grant@northington.co.nz)