

Level 13
52 Swanson Street
PO Box 105 384
Auckland 1143
New Zealand
Ph +64 9 913 4600
Fax +64 9 913 4622

Level 8
180 Manchester Street
PO Box 13 804
Christchurch 8011
New Zealand
Ph +64 3 377 7307
Fax +64 3 377 7308

Curriculum
Vitae For

Mark Cahill
**Director of Mergers &
Acquisitions**

Expertise

Mark Cahill has over 13 years corporate finance and investment banking experience, working in financial control, analyst and transaction execution roles. He joined Northington Partners after working for Macquarie Group in Sydney for 9 years where he was responsible for leading transaction teams in the merger and acquisition of proprietary businesses for the Banking and Securitisation Group. As a Director within this group, he has negotiated, structured, transaction managed and executed a number of financial services transactions, typically involving cross-border parties

Recent
Engagements
Include

CORPORATE ADVISORY

- ▼ Investment banking advice and transaction execution relating to:
 - The sale of a payments business to a private equity investor
 - The sale of a transport business to private equity investors
 - Structuring and negotiation of a global financial services joint venture
 - Sale of a residential loan portfolio
 - Acquisition of a Canadian financial services business
 - Acquisition of an Australian consumer financing business
 - Equity investment in a retail financial services joint venture business
 - Establishment of an Italian mortgages business

General
Industry
Experience

- ▼ Company acquisitions and sales
- ▼ Joint Venture structuring
- ▼ Due diligence reviews
- ▼ Equity / debt financing
- ▼ Management buyouts (MBO's)
- ▼ Commercial and business advice

Qualifications

- ▼ B.Sc (Psychology, Economics), University of Canterbury
- ▼ M.Comm (Advanced Finance), University of New South Wales

Career

Northington Partners Limited, Christchurch

Director – Mergers & Acquisitions (2008 – to present)

Macquarie Group, Sydney

Director – Banking & Securitisation Group (1999 – 2008)

Deutsche Bank Ireland, Dublin

Analyst – Corporate Lending and Finance (1998)

Sanwa International, London

Analyst – Treasury and Finance (1995 - 1997)

Contact

Phone: 64 3 378 2104
Mobile: 64 21 244 1999
Email: mark.cahill@northington.co.nz